

## Virtual End-User Computing— Ensuring Success!

### WHO IS AHEAD?

Ahead is purpose built to enable companies to understand and take advantage of today's revolutionary technologies. These technologies drive the next-generation data center, which improves agility, availability, and responsiveness, and takes out cost. Our technologists, consultants, and sales team help clients evaluate the potential technical, operational, and financial benefits of these innovative solutions. Where the benefit is adequate, we work to properly architect, procure, and deploy these solutions in a timely and effective manner. Simply put, we help companies THINK, LOOK, PLAN, and MOVE AHEAD.

### Top Technology Practice—Cloud

Recognized as the Top Cloud Practice in CRN's 2011 VAR500 list.

### Backup and Recovery Partner of the Year Award—EMC North America Partner Council 2010

Recognized for providing superior architecture, design, and implementation of advanced solutions.

### Recipient of First-Ever Journey to the Private Cloud Award—VMworld 2010

The Best Cloud Computing Collaboration Partner of 2010 for driving innovation, virtualization, and private cloud enablement.

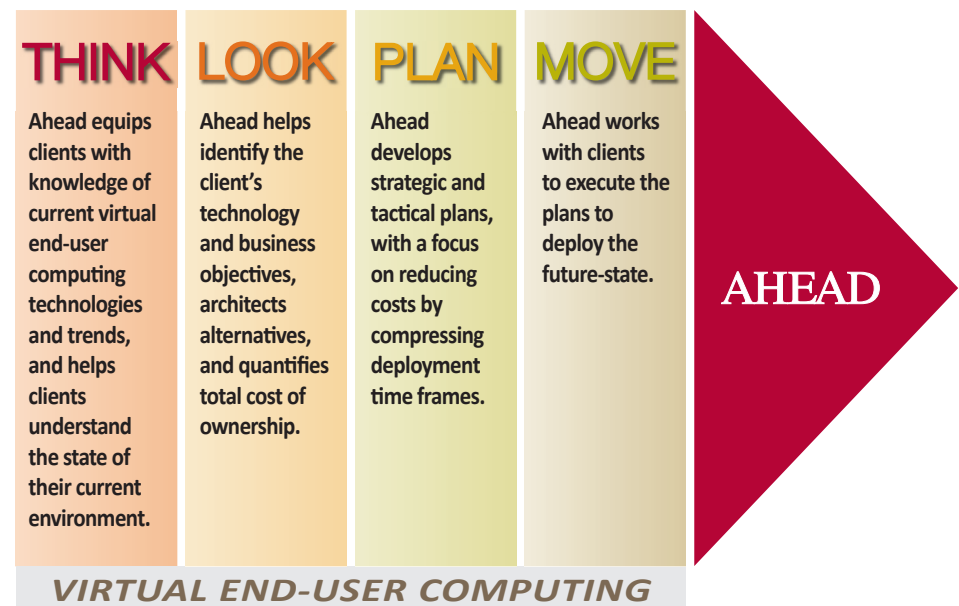
**WHAT DO YOU EXPECT FROM A NEXT-GENERATION DESKTOP?** If you're like many, your goal is deployment of a next-generation virtual end-user computing environment—designed to meet user demands, while driving operational costs down. You're looking to build an environment that takes advantage of today's technologies and provides a foundation for future advances.

### It's easy to know what you want; not so easy to make it happen.

It's complex—with many moving parts. How do you make sure you've considered every detail? How do you determine the correct course of action, then execute it flawlessly?

### Let Ahead show you the way.

Ahead's **Think | Look | Plan | Move** framework helps you transform into the right virtual end-user computing (VEUC) environment for your organization. The key is our collaborative workshop approach to capturing requirements, understanding alternatives, and building consensus on a solution or strategy developed with the inclusion of all key client stakeholders.



This methodology provides the framework to precisely determine, implement, and support the virtual end-user computing technologies that best meet your needs.

- Server-Based Computing
- Application Virtualization
- Storage Virtualization
- Virtual Desktop Infrastructure
- Persona Virtualization
- Off-Line Desktops
- Client-Side Hypervisor



## Strategy and Road Map

For clients looking to navigate the available technologies and build a game plan, Ahead can help architect and design the best go-forward strategy and technology road map.

|                   | Strategy Workshop   | Architecture Analysis  | Road Map Workshop  | Road Map Development   |
|-------------------|---|--|--|--|
| <b>Activities</b> | <ul style="list-style-type: none"> <li>• Capture objectives and critical success factors.</li> <li>• Identify potential constraints and risks.</li> <li>• Capture requirements, assumptions, and dependencies.</li> <li>• Perform use-case analysis.</li> <li>• Rationalize architecture alternatives.</li> </ul> | <ul style="list-style-type: none"> <li>• Validate assumptions.</li> <li>• Analyze architecture alternatives.</li> <li>• Analyze discovery data.</li> <li>• Perform decomposition of people, processes, and tools.</li> </ul>     | <ul style="list-style-type: none"> <li>• Develop prioritized action plan.</li> <li>• Develop design based on selected architecture.</li> </ul> | <ul style="list-style-type: none"> <li>• Develop virtual end-user computing road map.</li> </ul>   |
| <b>Outcomes</b>   | <ul style="list-style-type: none"> <li>• Consensus on architecture alternatives</li> <li>• Detailed use-case analysis</li> <li>• Workshop notes</li> </ul>  | <ul style="list-style-type: none"> <li>• Architecture alternatives analysis</li> <li>• Application profile matrix</li> <li>• Current state analysis</li> <li>• TCO analysis</li> <li>• Executive summary presentation</li> </ul> | <ul style="list-style-type: none"> <li>• Consensus on selected desired state design</li> <li>• Workshop notes</li> </ul>                       | <ul style="list-style-type: none"> <li>• Virtual end-user computing road map</li> <li>• Detailed design</li> <li>• Detailed bill of materials</li> <li>• Executive summary presentation</li> </ul> |

## Design and Plan

For clients looking to develop the best approach for implementing their chosen VEUC technologies, Ahead can help identify the resource requirements, project dependencies, and costs associated with a successful deployment.

|                   | Design Workshop   | Detailed Design  | Planning Workshop  | Deployment Planning  |
|-------------------|---|--|--|--|
| <b>Activities</b> | <ul style="list-style-type: none"> <li>• Identify detailed design requirements and critical success factors.</li> <li>• Develop selection criteria, and capture assumptions and dependencies.</li> <li>• Articulate and build consensus on current-state information.</li> <li>• Develop use cases.</li> <li>• Rationalize design alternatives.</li> <li>• Build consensus on desired state.</li> </ul> | <ul style="list-style-type: none"> <li>• Analyze discovery data.</li> <li>• Validate assumptions.</li> <li>• Develop detailed design.</li> <li>• Perform decomposition of people, processes, and tools.</li> </ul> | <ul style="list-style-type: none"> <li>• Identify potential deployment constraints and risks.</li> <li>• Define deployment policies and procedures.</li> <li>• Determine necessary roles and estimate resources required for the deployment.</li> <li>• Map project tasks and dependencies.</li> </ul> | <ul style="list-style-type: none"> <li>• Identify resource requirements.</li> <li>• Map project tasks and dependencies.</li> <li>• Develop preliminary project schedule.</li> </ul>                      |
| <b>Outcomes</b>   | <ul style="list-style-type: none"> <li>• Use-case analysis</li> <li>• Consensus on design</li> <li>• Workshop notes</li> </ul>  | <ul style="list-style-type: none"> <li>• Current state analysis</li> <li>• Application profile matrix</li> <li>• Detailed design</li> <li>• TCO analysis</li> <li>• Bill of materials</li> </ul>                   | <ul style="list-style-type: none"> <li>• Consensus on deployment plan</li> <li>• Workshop notes</li> </ul>   | <ul style="list-style-type: none"> <li>• Deployment plan</li> <li>• Precedence diagram</li> <li>• Project schedule</li> <li>• Resource requirements and assignments</li> <li>• Cost estimates</li> </ul> |

*Ensure the success of your virtual end-user computing infrastructure. Leverage next-generation technology to drive efficiency, increase agility, and reduce costs.*

**Call Ahead at 312.329.7880 or email [sales@ThinkAheadIT.com](mailto:sales@ThinkAheadIT.com) to find out how you can Think|Look|Plan|Move Ahead.**



**AHEAD**

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